

Ward's 2010 Dealer Service 150

Rank	Dealership	Owner/Principals	City	ST	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	Total Fixed Operations
1	Fletcher Jones Motorcars	Fletcher Jones Jr.	Newport Beach	CA	\$27,778,519	\$13,642,768	\$23,818,633	\$65,239,920
2	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$22,476,971	\$-	\$26,648,511	\$49,125,482
3	Ancira Enterprises, Inc	Ernesto Ancira Jr.	San Antonio	TX	\$17,105,793	\$3,364,045	\$25,599,019	\$46,068,857
4	Braman Motors	Norman Braman	Miami	FL	\$17,948,706	\$-	\$27,575,753	\$45,524,459
5	Momentum BMW/Mini	Sonic Automotive	Houston	TX	\$13,450,361	\$5,753,802	\$23,506,582	\$42,710,745
6	Brown & Brown Chevrolet	AutoNation Inc.	Mesa	AZ	\$5,796,276	\$2,995,324	\$32,134,231	\$40,925,830
7	Crevier BMW	Donald Crevier	Santa Ana	CA	\$17,288,414	\$-	\$21,896,143	\$39,184,557
8	Russell & Smith Ford	William C. Smith III	Houston	TX	\$3,057,215	\$3,865,047	\$28,907,643	\$35,829,905
9	Tony Group Autoplex	Stan Masamitsu	Waipahu	HI	\$10,010,207	\$10,978,647	\$14,525,924	\$35,514,778
10	Global Imports	Sonic Automotive	Atlanta	GA	\$14,784,276	\$-	\$20,066,470	\$34,850,746
11	Rusnak/Pasadena	Paul Rusnak	Pasadena	CA	\$14,476,286	\$-	\$20,297,937	\$34,774,223
12	Fred Haas Toyota World	Fred Haas	Spring	TX	\$9,691,416	\$5,590,975	\$18,368,772	\$33,651,163
13	House of Imports Inc.	AutoNation Inc.	Buena Park	CA	\$11,535,173	\$3,750,783	\$17,873,653	\$33,159,608
14	South Bay BMW/Mini	Frederick E. Hitchcock	Torrance	CA	\$13,531,510	\$-	\$19,265,171	\$32,796,681
15	Don Sanderson Ford Lincoln-Mercury Inc.	David Kimmerle	Glendale	AZ	\$5,672,945	\$1,695,620	\$25,416,986	\$32,785,551
16	Classic Chevrolet, Ltd.	Tom Durant	Grapevine	TX	\$6,052,781	\$3,039,967	\$23,196,794	\$32,289,542
17	Champion Toyota Austin	AutoNation Inc.	Austin	TX	\$8,082,161	\$2,843,957	\$20,950,715	\$31,876,833
18	BMW of Fairfax	Sonic Automotive	Fairfax	VA	\$10,142,110	\$2,894,412	\$18,180,535	\$31,217,057
19	Larry H. Miller Chrysler Jeep Dodge	Gail Miller	Sandy	UT	\$5,216,117	\$9,646,871	\$15,633,038	\$30,496,026
20	Mercedes-Benz of Houston Greenway	AutoNation Inc.	Houston	TX	\$13,640,352	\$-	\$16,733,889	\$30,374,241
21	Galpin Ford	Bert Boeckmann	North Hills	CA	\$8,775,759	\$1,721,334	\$19,876,435	\$30,373,528
22	Tousley Ford	AutoNation Inc.	White Bear Lake	MN	\$6,052,603	\$2,297,945	\$21,801,825	\$30,152,373
23	Gaudin Motor Co	Gary/Dan Ackerman	Las Vegas	NV	\$8,380,189	\$1,767,550	\$19,826,415	\$29,974,154
24	Drew Auto Center	William Drew	La Mesa	Ca	\$8,181,972	\$5,458,711	\$15,616,219	\$29,256,902
25	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$7,958,617	\$4,925,779	\$16,209,514	\$29,093,910
26	BMW of Dallas	AutoNation Inc.	Dallas	TX	\$11,128,502	\$-	\$17,824,846	\$28,953,348
27	Rick Case Honda	Rick Case	Davie	FL	\$7,918,206	\$8,671,569	\$12,265,834	\$28,855,609
28	Koons Tysons Toyota	Jim Koons	Vienna	VA	\$8,354,238	\$8,217,542	\$12,050,612	\$28,622,392
29	Crest Auto Group	Mike Brosin/Van Tuyl Group	Plano	TX	\$9,331,442	\$4,569,541	\$14,308,235	\$28,209,218
30	Smythe European	AutoNation Inc.	San Jose	CA	\$13,761,230	\$-	\$14,363,391	\$28,124,620
31	Midway Chevrolet	John Cleaves/Van Tuyl Group	Phoenix	AZ	\$8,288,822	\$3,783,980	\$15,544,011	\$27,616,813
32	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$10,945,975	\$-	\$16,585,242	\$27,531,217
33	Hendrick Lexus	Hendrick Automotive Group	Charlotte	NC	\$10,956,799	\$-	\$16,214,908	\$27,171,707
34	Champion Chevrolet Mitsubishi Gulf Freeway	AutoNation Inc.	Houston	TX	\$5,562,904	\$3,127,610	\$17,948,849	\$26,639,363
35	Stevens Creek BMW	Sonic Automotive	Santa Clara	CA	\$12,425,894	\$-	\$13,987,672	\$26,413,566
36	Toyota of Richardson	Steve Grogan/Van Tuyl Group	Richardson	TX	\$6,868,348	\$4,314,173	\$15,166,011	\$26,348,532
37	Michael Cadillac, Inc.	Michael L. Rosvold	Fresno	CA	\$6,536,386	\$1,146,404	\$18,565,466	\$26,248,256
38	Mercedes-Benz of Miami	AutoNation Inc.	Miami	FL	\$7,827,431	\$-	\$18,251,022	\$26,078,454
39	Al Serra Auto Plaza	Joseph O. Serra	Grand Blanc	MI	\$8,979,994	\$8,357,083	\$8,705,608	\$26,042,685
40	BMW of San Diego	Penske Automotive Group	San Diego	CA	\$10,882,654	\$-	\$14,492,146	\$25,374,800
41	Camelback Toyota	John O'Malley/Van Tuyl Group	Phoenix	AZ	\$7,956,813	\$4,104,800	\$12,980,916	\$25,042,529
42	Fletcher Jones Imports	Fletcher Jones Jr.	Las Vegas	NV	\$10,969,954	\$-	\$14,063,879	\$25,033,833
43	WI Simonson Mercedes	Sonic Automotive	Santa Monica	CA	\$10,444,875	\$-	\$14,189,244	\$24,634,119
44	Lauderdale BMW of Ft. Lauderdale	Joseph S. Holman	Ft. Lauderdale	FL	\$7,484,683	\$2,535,533	\$14,485,987	\$24,506,203
45	Van Chevrolet	Chuck Mullins/Van Tuyl Group	Scottsdale	AZ	\$7,247,401	\$3,908,016	\$12,995,300	\$24,150,717
46	Mercedes Benz of San Diego	Penske Automotive Group	San Diego	CA	\$11,794,105	\$-	\$12,286,498	\$24,080,603
47	Autobahn Motors	Sonic Automotive	Belmont	CA	\$11,482,468	\$-	\$12,506,844	\$23,989,312
48	Rick Hendrick Chevrolet, GA	Hendrick Automotive Group	Duluth	GA	\$4,722,782	\$-	\$19,244,722	\$23,967,504
49	AutoWay Toyota	AutoNation Inc.	Pinellas Park	FL	\$5,876,329	\$2,734,296	\$15,147,687	\$23,758,312
50	Beaman Toyota/Scion	Lee A. Beaman	Nashville	TN	\$5,649,856	\$6,102,053	\$11,980,091	\$23,732,000
51	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$7,071,699	\$-	\$16,639,897	\$23,711,596
52	Beverly Hills BMW	Sonic Automotive	Beverly Hills	CA	\$11,136,409	\$-	\$12,436,117	\$23,572,526
53	East Bay BMW/Mini	Hendrick Automotive Group	Pleasanton	CA	\$9,930,656	\$-	\$13,602,029	\$23,532,685
54	Landmark Ford Lincoln Mercury	Jim Corliss	Tigard	OR	\$5,321,796	\$877,432	\$16,805,476	\$23,004,704
55	BMW of Austin	Penske Automotive Group	Austin	TX	\$9,087,253	\$-	\$13,888,491	\$22,975,744
56	Tommie Vaughn Motors, Inc.	Jim Janke/Joe Blair	Houston	TX	\$3,918,927	\$1,714,170	\$17,249,062	\$22,882,159
57	Mercedes-Benz of Fort Lauderdale	AutoNation Inc.	Ft. Lauderdale	FL	\$9,529,337	\$-	\$13,302,366	\$22,831,703
58	Joe Myers Ford	Bill Tennant/Van Tuyl Group	Houston	TX	\$5,948,898	\$4,991,730	\$11,721,227	\$22,661,855
59	Champion Toyota Gulf Freeway	AutoNation Inc.	Houston	TX	\$5,896,598	\$-	\$16,729,812	\$22,626,411
60	Mercedes-Benz of Walnut Creek	Sonic Automotive	Walnut Creek	CA	\$10,225,165	\$-	\$12,062,147	\$22,287,312
61	Colonial Chevrolet	Hendrick Automotive Group	Norfolk	VA	\$3,419,278	\$5,089,274	\$13,760,833	\$22,269,385
62	Superior Chevrolet Hummer	Hendrick Automotive Group	Merriam	KS	\$5,137,595	\$2,954,459	\$14,073,590	\$22,165,644
63	Rusnak/Westlake	Paul Rusnak	Thousand Oaks	CA	\$9,552,429	\$-	\$12,515,682	\$22,068,111
64	Lute Riley Honda	Sonic Automotive	Richardson	TX	\$8,549,350	\$2,969,344	\$10,531,090	\$22,049,784
65	Performance AutoMall	Hendrick Automotive Group	Chapel Hill	NC	\$8,586,175	\$1,441,809	\$12,021,488	\$22,049,472
66	Ray Catena Motorcar	Raymond Catena	Edison	NJ	\$10,473,785	\$-	\$11,572,532	\$22,046,317
67	Downtown LA Motors Mercedes-Benz	Jeanette Shammis	Los Angeles	CA	\$8,682,821	\$-	\$13,230,607	\$21,913,428
68	Autowest BMW at Mountain View	AutoNation Inc.	Mountain View	CA	\$10,700,635	\$-	\$11,207,453	\$21,908,088
69	Hendrick Honda of Charlotte	Hendrick Automotive Group	Charlotte	NC	\$7,392,556	\$3,901,175	\$10,572,088	\$21,865,819
70	Herb Chambers Mercedes Benz of Natick	Herbert G. Chambers	Natick	MA	\$6,043,047	\$4,904,822	\$10,697,225	\$21,645,094
71	Lexus of Cerritos	AutoNation Inc.	Cerritos	CA	\$7,116,444	\$2,817,762	\$11,645,898	\$21,580,104
72	Lone Star Chevrolet	Sonic Automotive	Houston	TX	\$6,236,803	\$2,706,294	\$12,601,054	\$21,544,151
73	City Chevrolet	Hendrick Automotive Group	Charlotte	NC	\$4,091,778	\$4,573,565	\$12,700,094	\$21,365,437
74	Desert BMW of Las Vegas	AutoNation Inc.	Las Vegas	NV	\$9,732,718	\$-	\$11,545,072	\$21,277,790
75	Maroone Chevrolet of Miami	AutoNation Inc.	Miami	FL	\$3,630,355	\$-	\$17,645,607	\$21,275,961
76	Momentum Jaguar Volvo	Sonic Automotive	Houston	TX	\$8,874,969	\$-	\$12,386,741	\$21,261,710
77	Sam Galloway Ford	Sam M. Galloway, Jr.	Fort Myers	FL	\$6,964,796	\$1,623,750	\$12,605,475	\$21,194,021

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78	Chapman BMW I-10	J. Baxter Chapman	Chandler	AZ	\$6,384,165	\$2,724,369	\$11,987,319	\$21,095,853
79	Momentum BMW West	Sonic Automotive	Houston	TX	\$6,331,811	\$2,928,126	\$11,619,842	\$20,879,779
80	Mercedes-Benz of South Bay	AutoNation Inc.	Torrance	CA	\$8,064,036	\$-	\$12,503,746	\$20,567,782
81	Lauderdale BMW of Pembroke Pines	Joseph S. Holman	Pembroke Pines	FL	\$9,246,588	\$-	\$11,294,379	\$20,540,967
82	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$9,357,593	\$-	\$11,171,372	\$20,528,965
83	Trophy Nissan	Bill Adkins/Jim Whitesel/Van Tuyl Group	Mesquite	TX	\$5,727,198	\$3,094,516	\$11,610,701	\$20,432,415
84	Power Chrysler Jeep Dodge	AutoNation Inc.	Phoenix	AZ	\$7,301,930	\$-	\$13,120,317	\$20,422,247
85	AutoWay Honda	AutoNation Inc.	Clearwater	FL	\$2,609,674	\$2,049,338	\$15,669,672	\$20,328,684
86	Mercedes-Benz of Houston North	AutoNation Inc.	Houston	TX	\$8,818,446	\$-	\$11,394,625	\$20,213,071
87	Earnhardt's Gilbert Dodge, Inc.	Hal J. Earnhardt III	Gilbert	AZ	\$4,632,635	\$2,636,440	\$12,887,076	\$20,156,151
88	Gene Evans Team Ford Lincoln Mercury	AutoNation Inc.	Union City	GA	\$3,497,262	\$2,955,367	\$13,659,444	\$20,112,073
89	Galpin Jaguar Lincoln Mercury Mazda Volvo	Bert Boeckmann	Van Nuys	CA	\$7,690,552	\$-	\$12,350,414	\$20,040,966
90	BMW North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$8,183,799	\$-	\$11,647,827	\$19,831,626
91	ABC Nissan	Jay Carley/Van Tuyl Group	Phoenix	AZ	\$3,956,791	\$5,180,208	\$10,635,039	\$19,772,038
92	Roseville Toyota	John L. Sullivan	Roseville	CA	\$8,572,418	\$-	\$11,179,671	\$19,752,089
93	Lexus of Palm Beach	AutoNation Inc.	West Palm Beach	FL	\$9,743,546	\$-	\$9,935,683	\$19,679,229
94	Long Beach BMW/Mini	Sonic Automotive	Signal Hill	CA	\$6,771,527	\$-	\$12,866,885	\$19,638,412
95	Herb Chambers BMW/Mini of Boston	Herbert G. Chambers	Boston	MA	\$9,151,918	\$-	\$10,258,921	\$19,410,839
96	Lexus Kearny Mesa	Penske Automotive Group	San Diego	CA	\$9,827,388	\$-	\$9,395,413	\$19,222,801
97	Power Toyota Tempe	AutoNation Inc.	Tempe	AZ	\$8,555,954	\$-	\$10,644,743	\$19,200,697
98	Lexus of Tampa Bay	AutoNation Inc.	Tampa	FL	\$8,122,822	\$335,252	\$10,596,626	\$19,054,700
99	Vandergriff Chevrolet	Rick Cantalini/Van Tuyl Group	Arlington	TX	\$3,772,777	\$6,090,806	\$9,161,061	\$19,024,644
100	Lexus of Rockville	Sonic Automotive	Rockville	MD	\$9,456,447	\$-	\$9,445,587	\$18,902,034
101	Mile High Honda Acura Mitsubishi	Norman Braman	Denver	CO	\$6,063,213	\$-	\$12,837,710	\$18,900,923
102	Mercedes-Benz of Westmont	AutoNation Inc.	Westmont	IL	\$8,255,296	\$-	\$10,602,895	\$18,858,191
103	Newport Auto Center	AutoNation Inc.	Newport Beach	CA	\$7,992,133	\$-	\$10,826,042	\$18,818,175
104	Mercedes-Benz of Pompano	AutoNation Inc.	Pompano Beach	FL	\$8,623,259	\$-	\$10,121,154	\$18,744,413
105	Mercedes-Benz of Tysons Corner	Penske Automotive Group	Vienna	VA	\$8,586,165	\$-	\$10,143,846	\$18,730,011
106	North Hollywood Toyota	Chris Ashworth	North Hollywood	CA	\$6,218,361	\$3,577,501	\$8,922,358	\$18,718,220
107	Magnussen's Fremont Lexus	Bernard L. Magnussen	Fremont	CA	\$8,688,268	\$-	\$9,774,769	\$18,463,037
108	Toyota of Dallas	Bill Adkins/David Kelly/Van Tuyl Group	Dallas	TX	\$4,558,329	\$2,456,006	\$11,406,962	\$18,421,297
109	Suburban Motors Company, Inc.	David T. Fischer	Troy	MI	\$4,378,401	\$8,253,731	\$5,763,815	\$18,395,947
110	Warnock Dodge Chrysler Jeep	Robert Warnock	East Hanover	NJ	\$4,411,001	\$799,866	\$13,167,910	\$18,378,777
111	Showcase Honda	Tom Buis/Van Tuyl Group	Phoenix	AZ	\$7,435,616	\$-	\$10,940,597	\$18,376,213
112	Capitol Toyota	Jerry Brassfield	San Jose	CA	\$9,043,624	\$-	\$9,213,993	\$18,257,617
113	David Maus Toyota	David Maus/Van Tuyl Group	Longwood	FL	\$6,975,946	\$2,597,997	\$8,677,645	\$18,251,588
114	Greenway Ford	Carl Atkinson/Frank Rodriguez	Orlando	FL	\$5,380,474	\$3,931,749	\$8,845,337	\$18,157,560
115	Ray Catena BMW/Mini	Raymond Catena	White Plains	NY	\$7,611,383	\$-	\$10,541,469	\$18,152,852
116	Tustin Lexus	David Wilson	Tustin	CA	\$8,869,343	\$-	\$9,191,932	\$18,061,275
117	Acton Toyota of Littleton	Robert R. Moran	Littleton	MA	\$8,826,500	\$-	\$8,890,198	\$17,716,698
118	Helfman Ford, Inc.	Jack S. Helfman, Nason M. Feldman	Stafford	TX	\$4,015,604	\$4,955,326	\$8,737,811	\$17,708,741
119	Koons Tysons GM/Chrysler	Jim Koons	Vienna	VA	\$5,509,118	\$2,695,046	\$9,493,593	\$17,697,757
120	BMW/Mini of Nashville	Sonic Automotive	Nashville	TN	\$6,875,282	\$-	\$10,788,462	\$17,663,744
121	Mercedes-Benz of Chicago	Fletcher Jones Jr.	Chicago	IL	\$8,988,094	\$-	\$8,625,558	\$17,613,652
122	Ray Huffines Chevrolet	S. Ray Huffines	Plano	TX	\$3,311,094	\$5,432,562	\$8,831,005	\$17,574,661
123	Bell Honda	John Cleaves/Van Tuyl Group	Phoenix	AZ	\$5,783,228	\$2,774,557	\$9,000,417	\$17,558,202
124	Maroone Chevrolet of Pembroke Pines	AutoNation Inc.	Pembroke Pines	FL	\$4,430,870	\$3,593,126	\$9,518,085	\$17,542,081
125	Mac Haik Ford	Mac Haik	Houston	TX	\$4,841,896	\$1,679,312	\$11,012,486	\$17,533,694
126	BMW/Mini of Monrovia	Sonic Automotive	San Jose	CA	\$7,425,973	\$-	\$10,072,878	\$17,498,851
127	Jim Click Ford	James H. Click, Jr./Robert H. Tuttle	Tucson	AZ	\$5,672,613	\$-	\$11,814,227	\$17,486,840
128	Cerritos Nissan	Peter Fice/Van Tuyl Group	Cerritos	CA	\$4,907,957	\$1,489,039	\$11,069,440	\$17,466,436
129	Newport Lexus	David Wilson	Newport Beach	CA	\$8,511,499	\$-	\$8,953,238	\$17,464,737
130	Earnhardt Ford Sales Company	Hal J. Earnhardt III	Chandler	AZ	\$6,358,753	\$-	\$11,089,696	\$17,448,449
131	Maroone Ford of Margate	AutoNation Inc.	Margate	FL	\$4,107,674	\$4,723,388	\$8,592,349	\$17,423,411
132	Mac Haik Chevrolet	Mac Haik	Houston	TX	\$4,836,119	\$1,689,574	\$10,763,516	\$17,289,209
133	Town and Country Toyota	Sonic Automotive	Charlotte	NC	\$5,399,915	\$2,943,118	\$8,940,322	\$17,283,355
134	BMW of Arlington	Donald Bavelly	Arlington	VA	\$7,463,522	\$-	\$9,790,263	\$17,253,785
135	Rusnak/Arcadia	Paul Rusnak	Arcadia	CA	\$7,113,122	\$-	\$10,009,934	\$17,123,056
136	Laurel BMW Westmont	AutoNation Inc.	Westmont	IL	\$6,734,547	\$-	\$10,360,296	\$17,094,843
137	Motorwerks BMW/Mini	Penske Automotive Group	Bloomington	MN	\$7,576,713	\$-	\$9,494,898	\$17,071,611
138	Warnock Lexus	Bethanie Wmcock	Whippany	NJ	\$7,701,184	\$-	\$9,322,601	\$17,023,785
139	Red McCombs Ford	Marsha McCombs Shields	San Antonio	TX	\$3,995,000	\$3,431,000	\$9,553,000	\$16,979,000
140	Findlay Toyota	Cliff Findlay/Rich Abajian	Henderson	NV	\$7,905,163	\$-	\$8,983,566	\$16,888,729
141	Joe Myers Toyota	Jerry Rocco/Van Tuyl Group	Houston	TX	\$7,112,467	\$-	\$9,751,601	\$16,864,068
142	Santan Honda Superstore	Robert "Bud" Thurston	Chandler	AZ	\$5,586,335	\$2,480,081	\$8,495,515	\$16,561,931
143	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$5,250,326	\$2,722,204	\$8,490,493	\$16,463,023
144	Lexus of Massapequa	John Staluppi	Massapequa Park	NY	\$9,283,649	\$-	\$6,969,227	\$16,252,876
145	Lexus of Serramonte	Sonic Automotive	Colma	CA	\$7,555,677	\$-	\$8,635,391	\$16,191,068
146	Reliable Chevrolet	Mike Reynolds/Van Tuyl Group	Springfield	MO	\$4,973,204	\$1,359,692	\$9,816,608	\$16,149,504
147	Dobbs Ford at Mt. Moriah	AutoNation Inc.	Memphis	TN	\$3,016,886	\$-	\$13,101,079	\$16,117,965
148	Westway Ford	Barton Hankins/Van Tuyl Group	Irving	TX	\$4,380,708	\$2,331,020	\$9,398,682	\$16,110,410
149	Herb Chambers Motorcars of Boston	Herbert G. Chambers	Somerville	MA	\$7,921,735	\$-	\$8,187,368	\$16,109,103
150	Gwinnett Place Ford	Casey Coffey/Van Tuyl Group	Duluth	GA	\$3,666,497	\$3,314,127	\$9,103,967	\$16,084,591

Note: The list is published annually and is based on previous year's fixed-operations revenue and the Ward's Dealer 500. Data are operating results for calendar year 2009. Commercial use of the Ward's Dealer F&I 150 is prohibited without prior written permission of the Ward's Auto Group. Source: Ward's Dealer Business.