

Ward's Megadealer 100 Entry Form

Please complete one form representing consolidated revenue and units by department for your dealer group.

2008 Sales	DOLLAR AMOUNT	NO. OF UNITS
NEW VEHICLE		
* 2008 NEW SHOWROOM SALES (Traditional)	1. \$	2
* 2008 INTERNET SALES	3. \$	4
* 2008 FLEET SALES (New Vehicles Sold & Leased to Fleets)	5. \$	6
SUB TOTAL	7. \$	8
USED VEHICLE		
* 2008 LOT SALES (Traditional)	9. \$	10
* 2008 INTERNET SALES	11. \$	12
* WHOLESALE / AUCTION (Used Vehicles Sold Wholesale or at Auction)	13. \$	14
SUB TOTAL	15. \$	16
OTHER DEPARTMENTS		
2008 FINANCE & INSURANCE SALES After charge-backs, including service contract & lease/rental income	17. \$	
2008 SERVICE DEPARTMENT SALES Total mechanical labor and sublet repairs, excluding parts	18. \$	
2008 BODY SHOP DEPARTMENT SALES Total body shop labor, sublet repairs, parts, paint, and materials	19. \$	
2008 PARTS & ACCESSORIES DEPT. SALES Total P&A sales, excluding body shop parts, paint, and materials	20. \$	
SUB TOTAL	21. \$	
GRAND TOTAL	22. \$	23
<i>Top 100 Megadealer Ranking will be based on this dollar amount for the consolidated dealer group/company</i>		

Name of Megadealer Group represented by data above

Name of Megadealer Group Principal(s) and Title

Megadealer Group Headquarters Street Address, City, State, Zip

Megadealer Group Phone Number

Megadealer Group Fax Number

Megadealer Group Web Site Address

Number of Dealerships sold in 2008: _____

Number of Dealerships bought in 2008: _____

Number of Franchises on 12/31/08: _____

Number of Dealership locations on 12/31/08: _____

Name of Person Completing Form (Please Print)

Phone

Fax

Signature of Person Completing Form and Date

Title

E-mail Address

****Important****

Please return this form by 3/06/09 to:

Fax: Ward's Mega -- 248-357-0809

Direct questions to Joe Greenwell at 248-799-2662

jgreenwell@wardsauto.com

**MegaDealer 100 Entry
Ward's Dealer Business**

3000 Town Center, Suite 2750

Southfield, MI 48075

FAX: 248-357-0809