

Ward's 2010 Dealer Remarketing 150

Rank	Dealership	Owner/Principals	City	ST	Total Revenue	Total Units	Used Revenue	Used Units
1	Fletcher Jones Motorcars	Fletcher Jones Jr.	Newport Beach	CA	\$402,798,674	6,328	\$73,216,468	1,852
2	Global Imports	Sonic Automotive	Atlanta	GA	\$210,139,346	4,628	\$67,659,734	2,214
3	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$309,724,670	4,926	\$65,498,298	1,597
4	Ancira Enterprises, Inc	Ernesto Ancira Jr.	San Antonio	TX	\$298,268,495	10,188	\$65,262,002	4,351
5	Momentum BMW/Mini	Sonic Automotive	Houston	TX	\$202,440,802	4,446	\$63,128,910	2,452
6	Crevier BMW	Donald Crevier	Santa Ana	CA	\$254,878,208	4,849	\$59,463,858	1,597
7	C&O Motors Inc	James F. Love III	St. Albans	WV	\$143,994,499	6,425	\$56,055,655	3,864
8	Wilde Toyota	Mark Wilde/Pat Donahue	West Allis	WI	\$156,690,570	7,445	\$54,865,341	4,128
9	Jack Maxton Chevrolet	Jeffrey Mauk	Worthington	OH	\$110,030,717	5,470	\$53,214,868	3,989
10	Momentum Jaguar Volvo	Sonic Automotive	Houston	TX	\$158,525,124	2,762	\$52,136,551	1,342
11	Roseville Toyota	John L. Sullivan	Roseville	CA	\$135,476,624	5,163	\$51,507,829	2,786
12	Momentum BMW West	Sonic Automotive	Houston	TX	\$119,848,373	2,654	\$51,226,327	1,848
13	Beverly Hills BMW	Sonic Automotive	Beverly Hills	CA	\$141,856,232	2,871	\$50,263,738	1,636
14	Joe Myers Toyota	Jerry Rocco/Van Tuyl Group	Houston	TX	\$161,034,071	6,731	\$50,103,313	3,174
15	Braman Motors	Norman Braman	Miami	FL	\$283,137,773	5,015	\$48,426,223	1,377
16	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$155,198,025	3,207	\$44,954,796	1,395
17	Rusnak/Westlake	Paul Rusnak	Thousand Oaks	CA	\$183,431,055	3,429	\$44,909,668	1,241
18	Long Beach BMW/Mini	Sonic Automotive	Signal Hill	CA	\$147,265,658	3,767	\$42,897,095	1,717
19	Stevens Creek BMW	Sonic Automotive	Santa Clara	CA	\$128,710,730	2,700	\$41,670,670	1,558
20	BMW/Mini of Monrovia	Sonic Automotive	San Jose	CA	\$152,599,072	3,735	\$41,035,354	1,526
21	Bonham Chrysler	Eugene Knies, Pres	Bonham	TX	\$73,464,807	3,923	\$40,718,243	2,845
22	Walker Automotive	Foster Walker, III	Alexandria	LA	\$128,864,078	3,714	\$40,707,136	1,912
23	Crest Auto Group	Mike Brosin/Van Tuyl Group	Plano	TX	\$143,945,887	3,157	\$39,742,643	1,599
24	Rusnak/Pasadena	Paul Rusnak	Pasadena	CA	\$186,770,811	3,373	\$39,405,434	1,203
25	Koons Tysons Toyota	Jim Koons	Vienna	VA	\$177,729,768	6,355	\$38,408,499	2,241
26	Mercedes-Benz of Houston Greenway	AutoNation Inc.	Houston	TX	\$161,321,241	2,741	\$37,807,366	1,230
27	Galpin Ford	Bert Boeckmann	North Hills	CA	\$202,052,855	6,221	\$37,722,887	2,166
28	Fred Haas Toyota World	Fred Haas	Spring	TX	\$215,261,542	7,999	\$37,449,990	2,574
29	Trophy Nissan	Bill Adkins/Jim Whitesel/ Van Tuyl Group	Mesquite	TX	\$112,665,517	4,335	\$37,445,245	2,274
30	Performance AutoMall	Hendrick Automotive Group	Chapel Hill	NC	\$113,772,861	2,745	\$37,351,479	1,432
31	Hendrick Lexus	Hendrick Automotive Group	Charlotte	NC	\$118,509,357	2,407	\$37,301,081	1,236
32	Al Serra Auto Plaza	Joseph O. Serra	Grand Blanc	MI	\$186,847,855	7,247	\$37,279,613	3,212
33	Toyota of Richardson	Steve Groegan/Van Tuyl Group	Richardson	TX	\$125,693,384	4,691	\$37,091,698	2,298
34	South Bay BMW/Mini	Frederick E. Hitchcock	Torrance	CA	\$200,040,907	4,054	\$36,656,779	1,165
35	GO Toyota Arapahoe	AutoNation Inc.	Centennial	CO	\$153,278,958	5,856	\$35,941,144	2,328
36	Dave Smith Motors	Ken Smith	Kellogg	ID	\$256,092,091	6,995	\$35,409,745	1,871
37	Lexus of Palm Beach	AutoNation Inc.	West Palm Beach	FL	\$130,918,398	3,136	\$35,232,627	1,441
38	House of Imports Inc.	AutoNation Inc.	Buena Park	CA	\$159,942,133	2,962	\$34,392,083	1,192
39	BMW of San Diego	Penske Automotive Group	San Diego	CA	\$129,120,879	2,614	\$34,313,040	1,285
40	Reliable Chevrolet	Mike Reynolds/Van Tuyl Group	Springfield	MO	\$114,386,073	4,101	\$34,179,911	2,191
41	United BMW Roswell	Penske Automotive Group	Roswell	GA	\$83,860,691	1,735	\$34,076,076	1,100
42	BMW North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$111,498,838	2,314	\$33,528,865	1,272
43	Classic Chevrolet, Ltd.	Tom Durant	Grapevine	TX	\$217,266,202	5,968	\$33,450,048	1,787
44	Motorwerks BMW/Mini	Penske Automotive Group	Bloomington	MN	\$106,543,814	2,840	\$32,655,375	1,524
45	Mercedes-Benz of Sugar Land	Kenneth Enders/Stephen Lasher	Sugar Land	TX	\$97,571,921	1,526	\$32,580,077	595
46	DeSimone BMW of Mt. Laurel	Joseph S. Holman	Mt. Laurel	NJ	\$100,188,278	1,909	\$32,405,420	902
47	BMW of Dallas	AutoNation Inc.	Dallas	TX	\$131,875,727	2,646	\$32,219,271	1,107
48	Findlay Toyota	Cliff Findlay/Rich Abajian	Henderson	NV	\$124,756,106	4,498	\$31,978,505	1,905
49	Lone Star Chevrolet	Sonic Automotive	Houston	TX	\$154,740,902	4,670	\$31,717,121	1,775
50	Desert BMW of Las Vegas	AutoNation Inc.	Las Vegas	NV	\$97,857,767	2,213	\$31,553,909	1,279
51	Larry H. Miller Chrysler Jeep Dodge	Gail Miller	Sandy	UT	\$106,187,404	3,099	\$31,453,512	1,844
52	Smythe European	AutoNation Inc.	San Jose	CA	\$105,611,594	1,981	\$31,268,159	1,158
53	BMW of Houston North	AutoNation Inc.	Houston	TX	\$82,451,316	1,690	\$30,545,641	1,073
54	Wilde Lexus	Mark Wilde	Sarasota	FL	\$97,290,199	2,215	\$29,811,525	1,047
55	East Bay BMW/Mini	Hendrick Automotive Group	Pleasanton	CA	\$98,759,056	2,110	\$29,754,759	1,032
56	Mercedes-Benz of South Bay	AutoNation Inc.	Torrance	CA	\$177,232,566	3,362	\$29,720,527	1,005
57	BMW of Fairfax	Sonic Automotive	Fairfax	VA	\$132,664,791	2,476	\$29,544,863	1,137
58	United BMW Gwinnett	Penske Automotive Group	Duluth	GA	\$74,182,199	1,631	\$29,335,851	1,041
59	Showcase Honda	Tom Buis/Van Tuyl Group	Phoenix	AZ	\$91,079,099	3,419	\$28,989,222	1,689
60	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$138,092,246	4,763	\$28,832,472	1,643
61	Fred Anderson Toyota/Scion	Fred Anderson	Raleigh	NC	\$106,875,846	3,763	\$28,651,583	1,272
62	Van Chevrolet	Chuck Mullins/Van Tuyl Group	Scottsdale	AZ	\$96,970,272	2,647	\$28,565,067	1,480
63	Braman Honda	Norman Braman	Miami	FL	\$132,673,657	5,478	\$28,008,321	1,651
64	Rick Case Honda	Rick Case	Davie	FL	\$160,080,271	8,210	\$27,969,460	3,511
65	Mercedes-Benz of Houston North	AutoNation Inc.	Houston	TX	\$109,296,291	2,105	\$27,963,251	905
66	Toyota of Orange	David Wilson	Orange	CA	\$130,461,963	5,373	\$27,932,201	1,785
67	Newport Lexus	David Wilson	Newport Beach	CA	\$119,943,467	2,543	\$27,742,984	848
68	BMW/Mini of Nashville	Sonic Automotive	Nashville	TN	\$93,283,281	2,134	\$27,654,225	1,078
69	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$151,650,638	3,234	\$27,601,059	956
70	Hendrick Honda of Charlotte	Hendrick Automotive Group	Charlotte	NC	\$124,784,409	4,712	\$27,590,315	1,842
71	WI Simonson Mercedes	Sonic Automotive	Santa Monica	CA	\$144,469,647	2,651	\$27,568,228	851
72	John L. Sullivan Chevrolet	John L. Sullivan	Roseville	CA	\$63,925,265	2,240	\$27,502,334	1,629
73	Herb Chambers BMW/Mini of Boston	Herbert G. Chambers	Boston	MA	\$139,314,187	3,057	\$27,479,787	952
74	Acton Toyota of Littleton	Robert R. Moran	Littleton	MA	\$114,476,601	4,373	\$27,047,676	1,589
75	North Hollywood Toyota	Chris Ashworth	North Hollywood	CA	\$106,540,253	4,401	\$26,773,272	1,818
76	Mercedes Benz of San Diego	Penske Automotive Group	San Diego	CA	\$112,234,664	2,105	\$26,730,110	956

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77	Husker Auto Group	Van Tuyl Group	Lincoln	NE	\$85,289,779	2,505	\$26,552,172	1,401
78	Mercedes-Benz of Walnut Creek	Sonic Automotive	Walnut Creek	CA	\$91,165,114	1,818	\$26,481,003	1,060
79	Gateway Chevrolet, Inc.	Bradley Sather	Fargo	ND	\$86,668,131	3,105	\$26,380,985	1,762
80	Superior Lexus	Hendrick Automotive Group	Kansas City	MO	\$76,819,431	1,720	\$26,211,349	916
81	Vandergriff Toyota	Ronnie Whitlock/Van Tuyl Group	Arlington	TX	\$85,288,043	3,558	\$26,199,098	1,706
82	Crown Lexus	Sonic Automotive	Ontario	CA	\$89,412,807	2,198	\$26,138,985	1,052
83	Autobahn Motors	Sonic Automotive	Belmont	CA	\$110,521,325	2,067	\$26,059,169	984
84	Camelback Toyota	John O'Malley/Van Tuyl Group	Phoenix	AZ	\$121,428,144	4,224	\$25,933,460	1,625
85	Chapman BMW I-10	J. Baxter Chapman	Chandler	AZ	\$106,220,545	2,009	\$25,925,948	878
86	Helfman Ford, Inc.	Jack S. Helfman, Nason M. Feldman	Stafford	TX	\$80,666,264	2,731	\$25,773,526	1,585
87	Red McCombs Toyota	Marsha McCombs Shields	San Antonio	TX	\$109,258,000	4,346	\$25,575,000	1,819
88	Calabasas Mercedes	Sonic Automotive	Calabasas	CA	\$114,695,858	2,280	\$25,436,011	907
89	Kenny Kent Toyota/Lexus	Butch Hancock/Van Tuyl Group	Evansville	IN	\$94,362,725	3,267	\$25,411,180	1,423
90	Ray Skillman GMC Truck Inc.	Ray Skillman	Indianapolis	IN	\$86,594,800	3,726	\$25,313,500	1,930
91	Wilde Honda	Mark Wilde	Waukesha	WI	\$85,235,686	3,909	\$24,945,302	1,866
92	Rick Hendrick Imports	Hendrick Automotive Group	Charleston	SC	\$79,296,976	1,859	\$24,517,512	936
93	David Maus Toyota	David Maus/Van Tuyl Group	Longwood	FL	\$111,113,126	4,311	\$24,512,290	1,542
94	Fletcher Jones Imports	Fletcher Jones Jr.	Las Vegas	NV	\$101,430,492	1,374	\$24,488,947	552
95	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$72,859,628	2,290	\$24,363,298	1,308
96	Ray Catena BMW/Mini	Raymond Catena	White Plains	NY	\$126,808,476	2,594	\$24,320,532	761
97	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$92,782,514	1,671	\$24,218,050	836
98	Champion Toyota Gulf Freeway	AutoNation Inc.	Houston	TX	\$116,918,110	4,583	\$24,178,771	1,890
99	Power Toyota Cerritos	AutoNation Inc.	Cerritos	CA	\$134,623,739	5,539	\$24,159,769	1,611
100	Mac Haik's Southway Ford	Mac Haik	San Antonio	TX	\$85,069,006	3,188	\$23,997,473	1,567
101	Mountain States Toyota	Sonic Automotive	Denver	CO	\$113,157,801	4,379	\$23,953,646	1,614
102	Pinnacle Nissan/Infiniti	John Cleaves/Van Tuyl Group	Scottsdale	AZ	\$89,172,453	2,885	\$23,902,660	1,354
103	Sam Swope Honda World	Dick Swope	Louisville	KY	\$87,291,215	3,724	\$23,734,905	1,677
104	Bommarito Buick Pontiac GMC Mazda Infiniti Audi	John J. Bommarito	Ellisville	MO	\$118,899,191	3,598	\$23,625,128	1,320
105	Honda Cars of McKinney	Hendrick Automotive Group	McKinney	TX	\$92,390,476	3,452	\$23,610,764	1,357
106	Peterson Autoplex	Mark M. Peterson	Boise	ID	\$71,621,330	2,205	\$23,524,975	1,126
107	Power Chrysler Jeep Dodge	AutoNation Inc.	Phoenix	AZ	\$90,107,451	3,212	\$23,513,428	1,683
108	BMW of Austin	Penske Automotive Group	Austin	TX	\$98,850,194	1,727	\$23,377,273	766
109	Mercedes-Benz of Tysons Corner	Penske Automotive Group	Vienna	VA	\$93,573,635	1,855	\$23,299,318	904
110	Reliable Toyota/Lexus/BMW	Tony Stubblefield/Van Tuyl Group	Springfield	MO	\$100,514,723	3,192	\$23,287,725	1,237
111	Markley Motors	Doug Markley	Fort Collins	CO	\$73,913,817	2,919	\$23,203,856	1,602
112	Champion Chevrolet Mitsubishi Gulf Freeway	AutoNation Inc.	Houston	TX	\$101,055,606	3,095	\$23,115,681	1,584
113	Michael Cadillac, Inc.	Michael L. Rosvold	Fresno	CA	\$113,606,760	3,397	\$22,983,944	1,402
114	Lexus of Massapequa	John Staluppi	Massapequa Park	NY	\$130,869,919	2,613	\$22,924,468	702
115	Vandergriff Honda	Charlie Evans/Van Tuyl Group	Arlington	TX	\$76,693,145	3,073	\$22,918,061	1,464
116	Philpott Ford Toyota Hyundai	Sonic Automotive	Nederland	TX	\$98,386,748	3,810	\$22,874,620	1,642
117	Bergstrom Chevrolet Buick Cadillac Hummer	John F. Bergstrom	Neenah	WI	\$66,471,944	2,256	\$22,866,154	1,370
118	Ray Catena Motorcar	Raymond Catena	Edison	NJ	\$183,283,458	3,068	\$22,813,705	556
119	Universal Toyota	Gary V. Woods	San Antonio	TX	\$106,199,000	4,293	\$22,774,000	1,744
120	Champion Chevrolet Cadillac Pontiac Buick GMC	AutoNation Inc.	Corpus Christi	TX	\$83,429,099	2,729	\$22,404,475	1,370
121	Fort Wayne Toyota/Lexus/Kia	Robert V. Rohrman	Fort Wayne	IN	\$75,709,650	3,205	\$22,372,437	1,637
122	Rosenthal Jaguar/Land Rover	Donald Bavely	Vienna	VA	\$75,050,772	1,454	\$22,314,296	914
123	Atlantic Toyota	John Staluppi	Amityville	NY	\$114,495,951	3,960	\$22,313,771	1,207
124	Power Toyota Tempe	AutoNation Inc.	Tempe	AZ	\$114,399,249	4,418	\$22,007,978	1,549
125	Champion Toyota Austin	AutoNation Inc.	Austin	TX	\$129,985,486	4,375	\$22,006,760	1,562
126	Autowest BMW at Mountain View	AutoNation Inc.	Mountain View	CA	\$102,480,213	2,182	\$21,974,677	795
127	Hudson Toyota/Scion	Penske Automotive Group	Jersey City	NJ	\$113,329,346	4,554	\$21,940,983	1,398
128	Lexus of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$97,803,431	2,124	\$21,932,292	786
129	Rick Hendrick Toyota/Scion	Hendrick Automotive Group	Fayetteville	NC	\$85,313,742	3,169	\$21,796,000	1,271
130	Toyota of Dallas	Bill Adkins/David Kelly/Van Tuyl Group	Dallas	TX	\$86,402,356	3,047	\$21,777,099	1,320
131	BMW of Arlington	Donald Bavely	Arlington	VA	\$74,121,490	1,331	\$21,677,108	747
132	Town and Country Toyota	Sonic Automotive	Charlotte	NC	\$91,692,373	3,483	\$21,660,702	1,411
133	Mercedes-Benz of Fort Lauderdale	AutoNation Inc.	Ft. Lauderdale	FL	\$118,603,450	1,877	\$21,648,295	590
134	Rick Hendrick Chevrolet, GA	Hendrick Automotive Group	Duluth	GA	\$79,721,895	2,034	\$21,549,479	1,066
135	North Central Ford	Sonic Automotive	Richardson	TX	\$89,229,324	3,343	\$21,428,501	1,552
136	Mercedes-Benz of Pompano	AutoNation Inc.	Pompano Beach	FL	\$103,045,914	1,682	\$21,398,390	589
137	Midway Chevrolet	John Cleaves/Van Tuyl Group	Phoenix	AZ	\$93,460,377	2,882	\$21,387,848	1,508
138	Gaudin Motor Co	Gary/Dan Ackerman	Las Vegas	NV	\$100,120,665	2,156	\$21,278,141	996
139	Toyota of Ft. Worth	Sonic Automotive	Ft. Worth	TX	\$118,331,844	4,807	\$21,182,148	1,504
140	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$90,572,820	3,317	\$21,161,563	1,259
141	Penske Honda	Penske Automotive Group	Indianapolis	IN	\$86,755,034	3,742	\$21,104,609	1,479
142	Gwinnett Place Ford	Casey Coffey/Van Tuyl Group	Duluth	GA	\$61,847,822	1,906	\$21,043,035	1,194
143	Atlantic Chevrolet/Cadillac	John Staluppi	Bay Shore	NY	\$91,036,053	2,784	\$20,983,275	1,185
144	Lexus of Rockville	Sonic Automotive	Rockville	MD	\$102,221,177	2,297	\$20,836,235	895
145	Suburban Ford of Sterling Heights	David T. Fischer	Sterling Heights	MI	\$121,783,880	5,088	\$20,777,992	1,610
146	Lauderdale BMW of Pembroke Pines	Joseph S. Holman	Pembroke Pines	FL	\$118,979,189	2,182	\$20,774,645	695
147	Lexus of Tampa Bay	AutoNation Inc.	Tampa	FL	\$86,588,055	1,796	\$20,667,872	781
148	Chapman Chevrolet, LLC	John H. Chapman	Tempe	AZ	\$69,543,755	2,336	\$20,574,484	1,386
149	Big Two Toyota/Scion of Chandler	Chris Hoeye	Chandler	AZ	\$89,109,148	2,941	\$20,569,317	777
150	Mercedes-Benz of Miami	AutoNation Inc.	Miami	FL	\$113,910,223	1,760	\$20,480,815	533

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